

青雲國際科技股份有限公司
ALBATRON TECHNOLOGY CO., LTD.

Institutional Investor Conference

(Stock Code : 5386)

 **Albatron**

Soar to Success

Reporter: Spokesman Kevin Lu
2022/12/22



Content



Company Introduction



Main Products



Sale Profile



Operating Performance



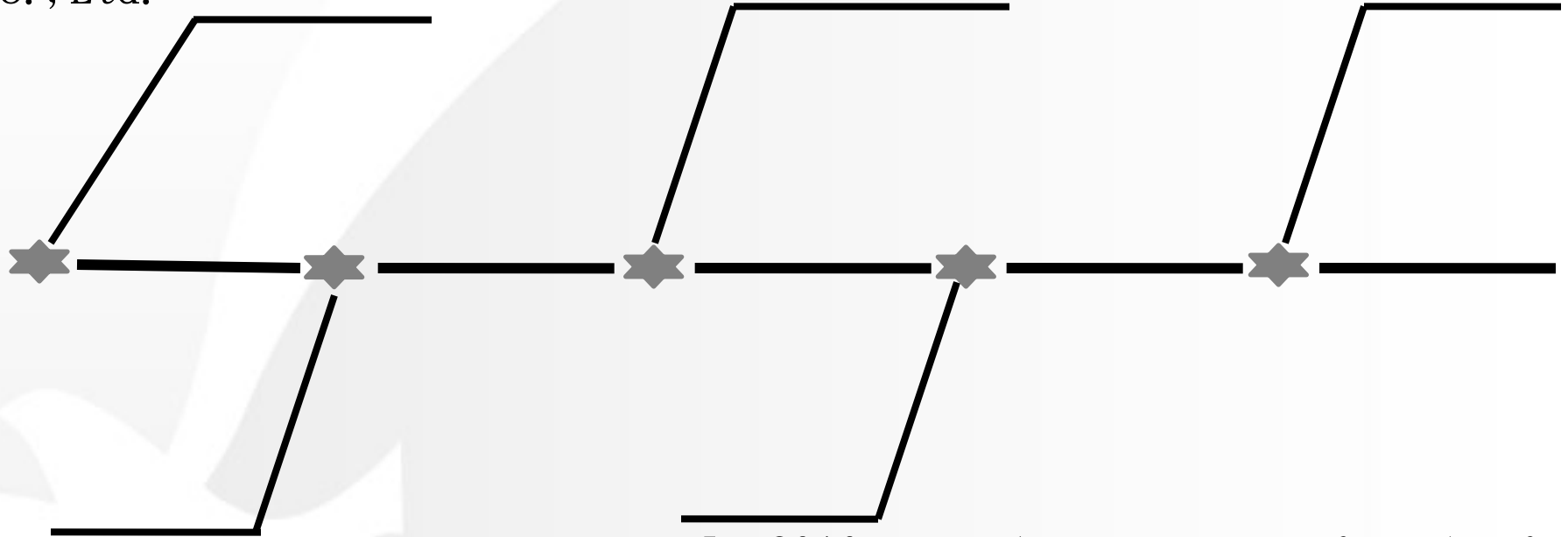
Future Outlook

Company Introduction

Established date Jun
26, 1984
Chun Yun Electronics
Co., Ltd.

Jul 2000 change name
to Albatron Technology
Co., Ltd.

Since 2014, acted as an
agent for related
products of GIGABYTE



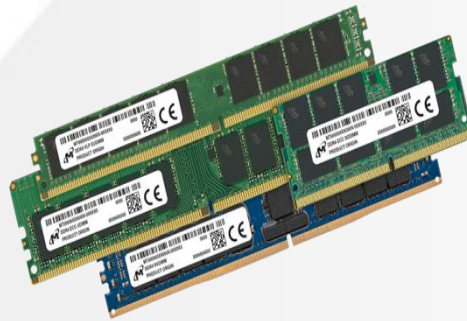
Listed date May
13, 1999
(Stock Code:5386)

In 2010, acted as an agent for the full
range of products of Micron, a major
brand memory manufacturer, for Taiwan
and Asia-Pacific first-level
professional agents

Micron 及 Crucial Memory and SSD Product Agent



Micron SSD 固態硬碟



Micron DRAM
Memory



Crucial SSD 固態硬碟



Crucial DRAM
Memory

GIGABYTE Full range of Product Agents



Graphics Cards



Motherboards

GIGABYTE Full range of Product Agents



Monitor

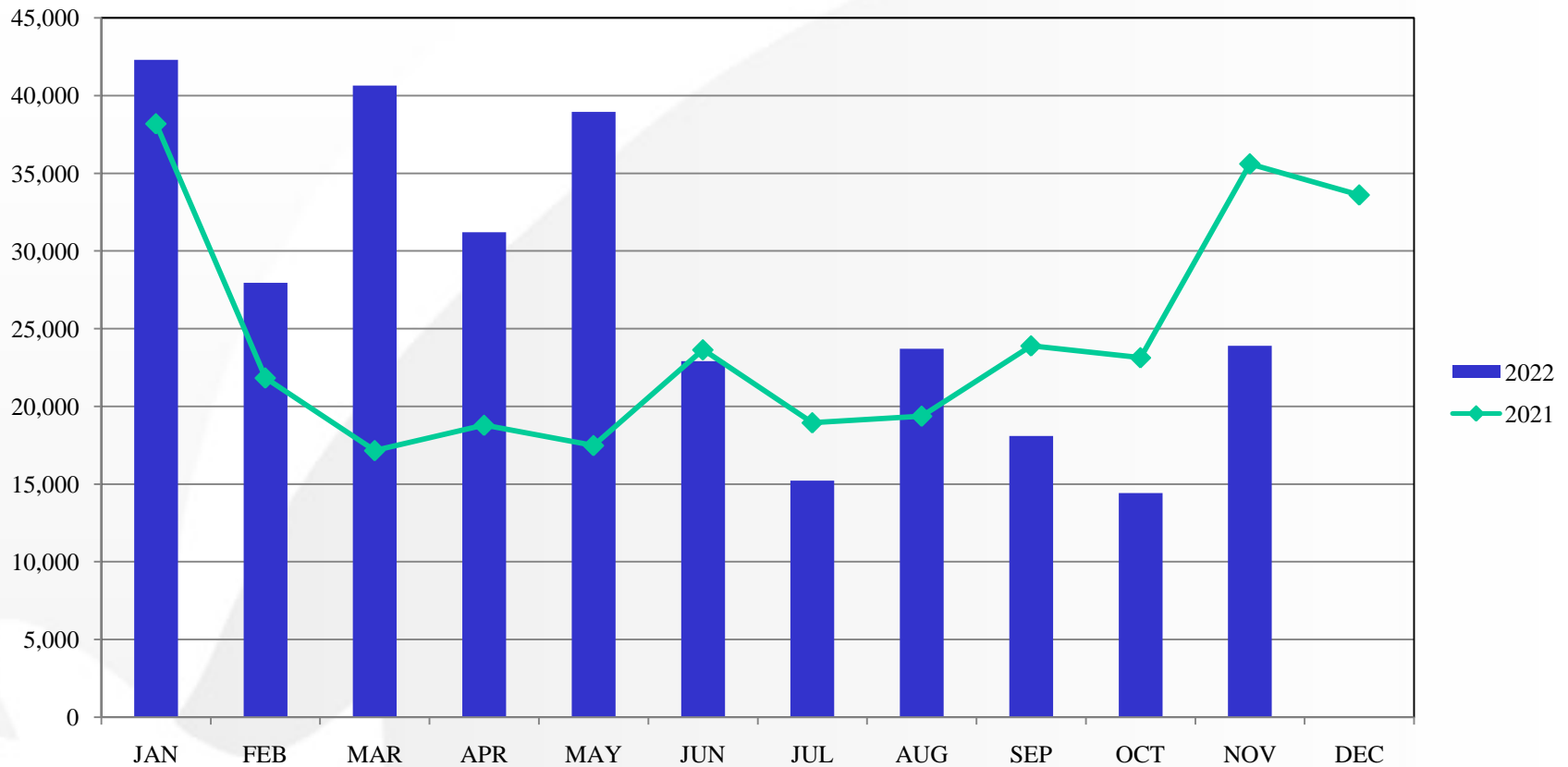


Notebook



Other peripheral
Products

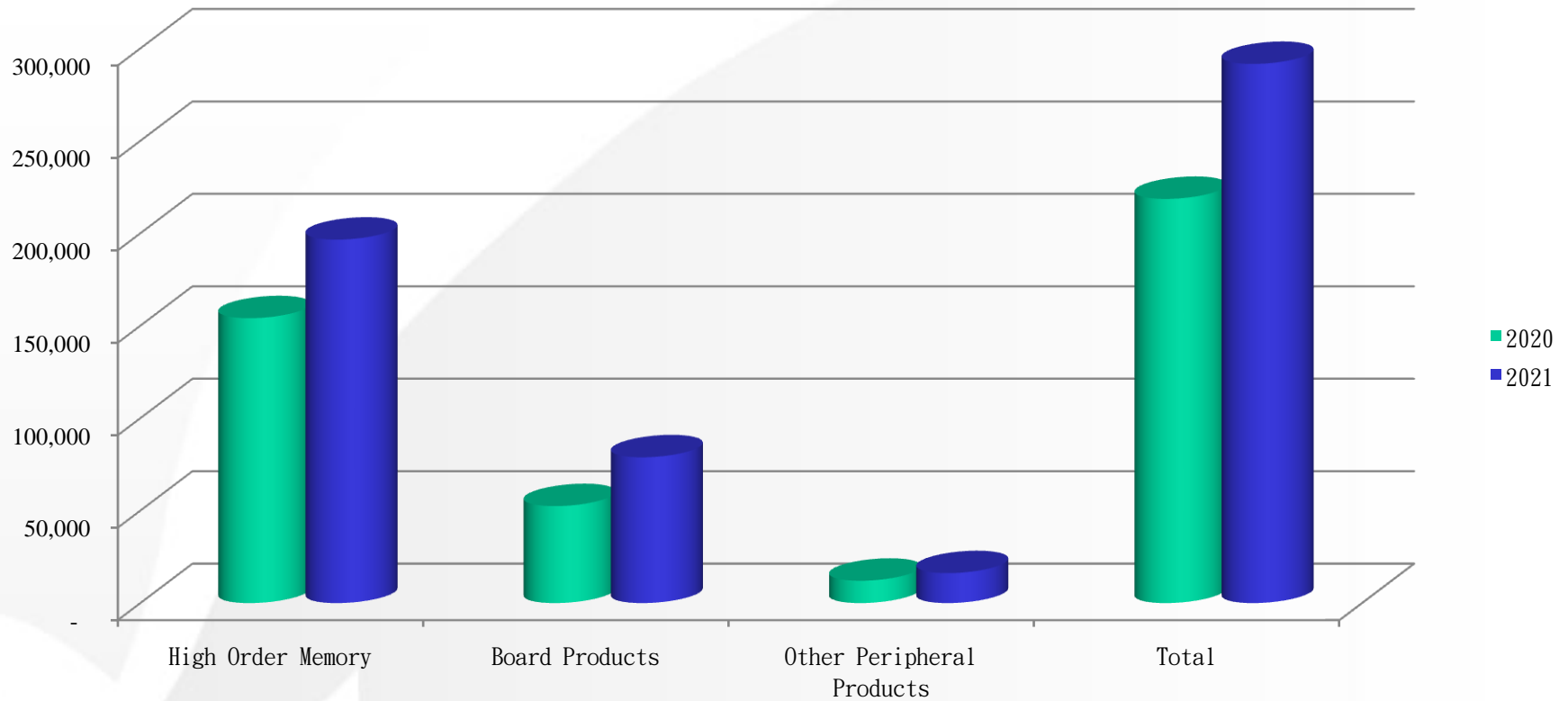
Two-year Turnover Analysis



Unit : Ten Thousand (NT)

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
2021	38,183	21,827	17,156	18,783	17,479	23,637	18,945	19,370	23,893	23,129	35,604	33,601	291,607
2022	42,297	27,950	40,640	31,202	38,940	22,913	15,219	23,704	18,094	14,429	23,902		299,290

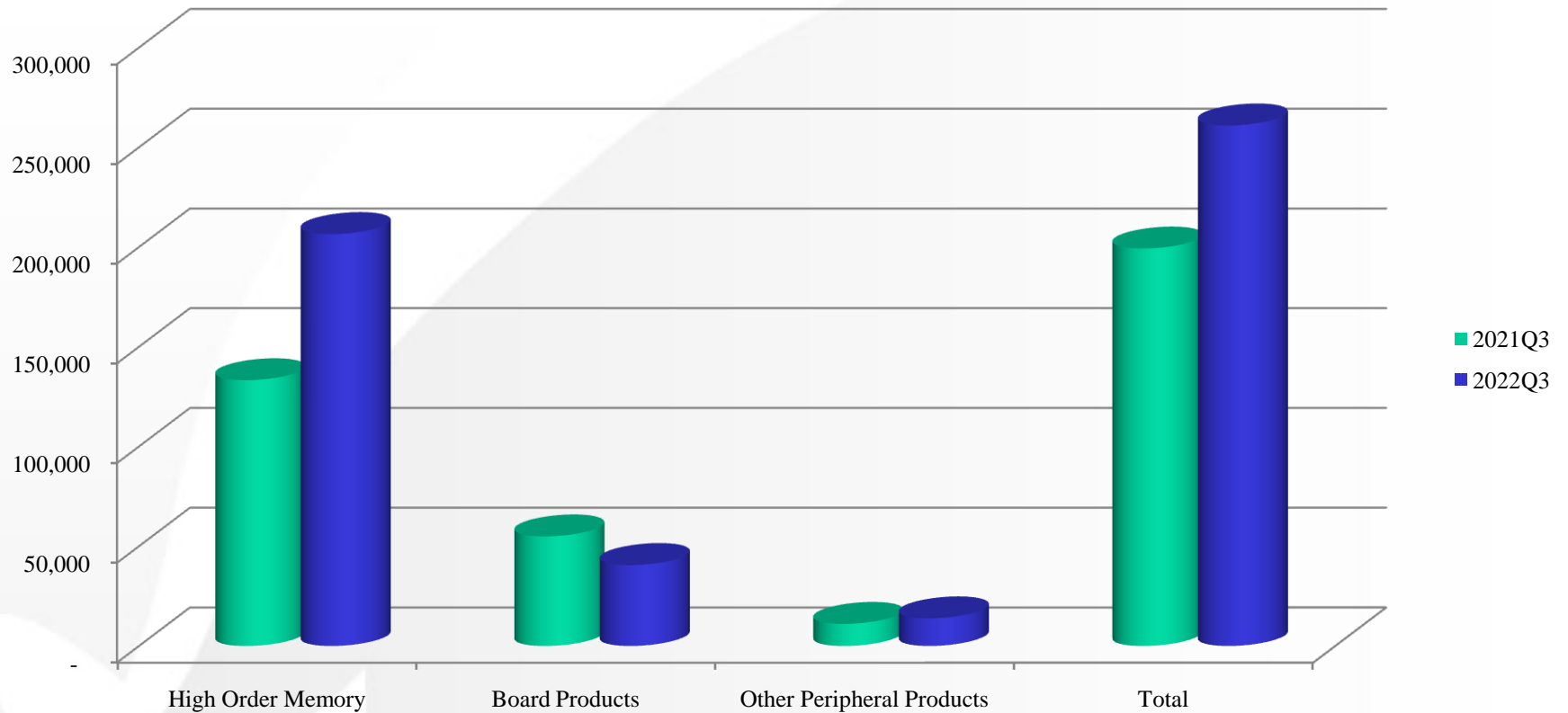
Product Sales in 2021



Unit : Ten Thousand (NT)

Year	High Order Memory	Board Products	Other Peripheral Products	Total
2020	154,087	52,444	12,082	218,613
2021	196,576	78,847	16,185	291,608
Growth Rate	28%	50%	34%	33%

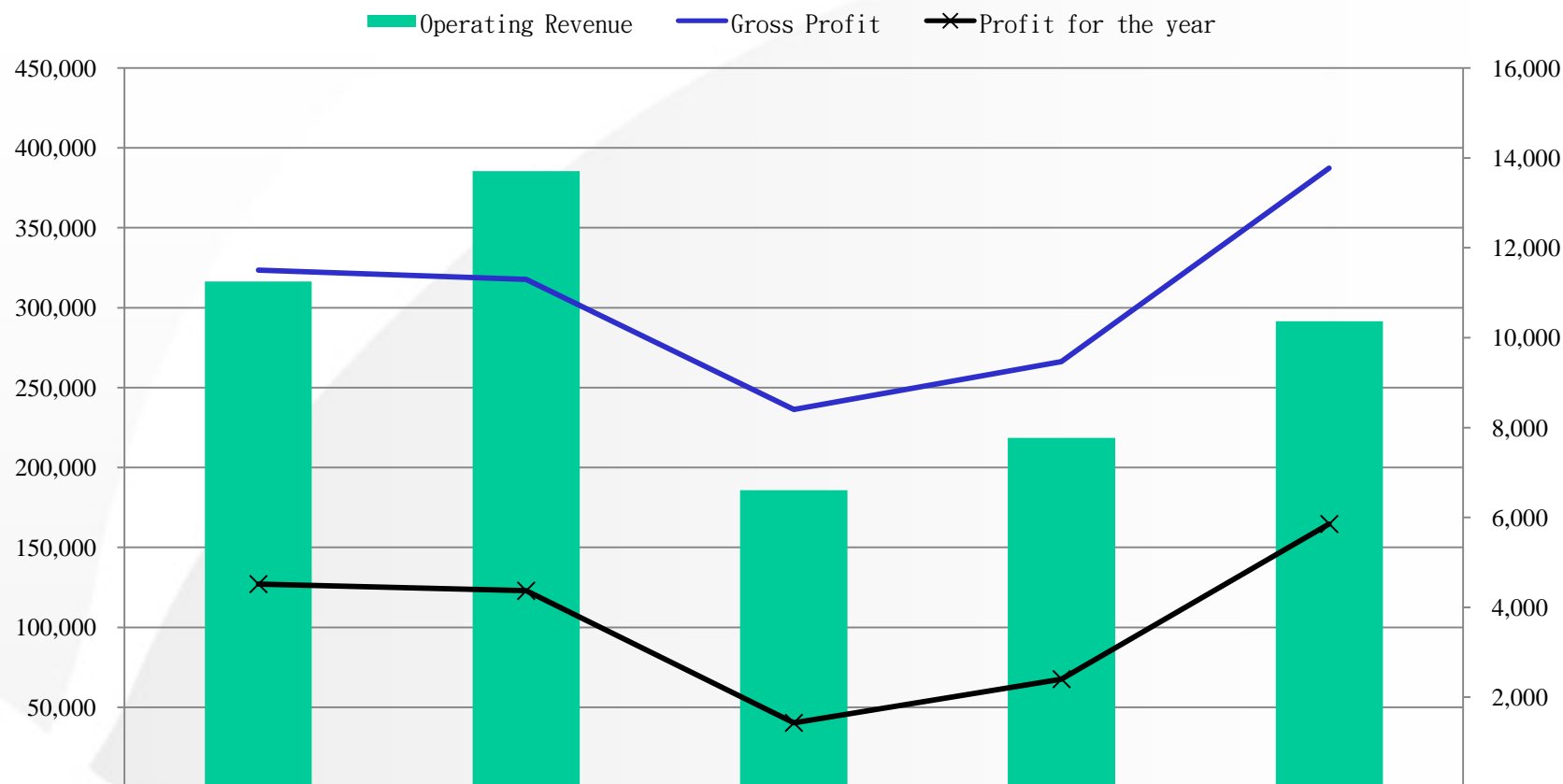
Product sales in the first three quarters of 2022



Unit : Ten Thousand (NT)

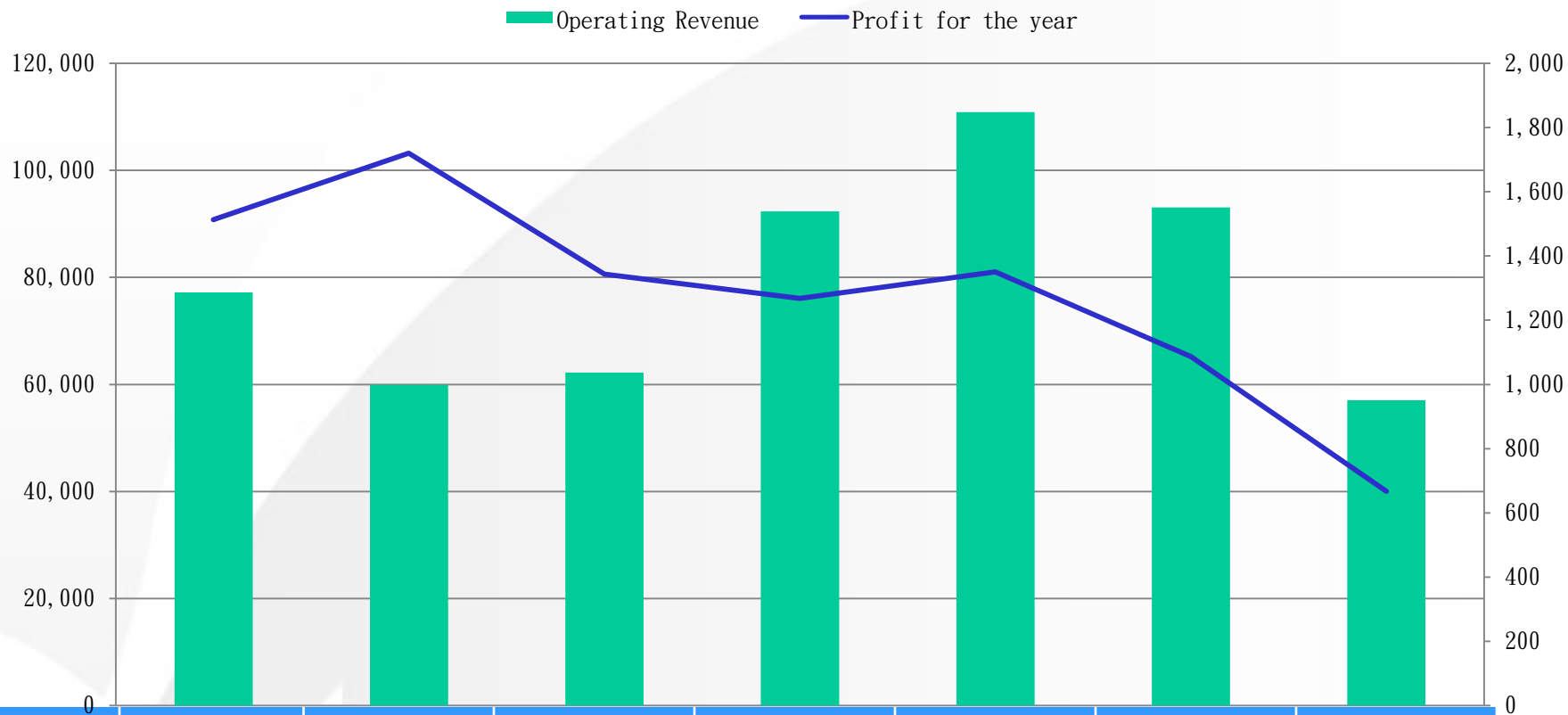
Year	High Order Memory	Board Products	Other Peripheral Products	Total
2021Q3	133,249	54,934	11,089	199,272
2022Q3	206,520	40,581	13,856	260,957
Growth Rate	55%	-26%	25%	31%

Performance comparison over the years



Ten Thousand (NT)	2017	2018	2019	2020	2021
Operating Revenue	316,326	385,471	185,792	218,612	291,607
Gross Profit	11,501	11,296	8,401	9,463	13,770
Profit for the year	4,519	4,368	1,431	2,401	5,853

Profit for each quarter



Ten thousand (NT)	2021Q1	2021Q2	2021Q3	2021Q4	2022Q1	2022Q2	2022Q3
Operating Revenue	77,166	59,898	62,209	92,335	110,887	93,055	57,017
Profit for the year	1,513	1,720	1,343	1,268	1,350	1,086	667
EPS	0.61	0.60	0.50	0.48	0.51	0.40	0.25

Balance Sheets and Financial Ratio

Million (NT)		2017	2018	2019	2020	2021	2022Q3
Balance Sheets	Current Assets	1,113	886	518	868	1,443	844
	Non-Current Assets	20	23	30	37	14	16
	Total Assets	1,133	909	548	905	1,457	860
	Current Liabilities	926	670	192	524	1,042	422
	Total Liabilities	926	670	193	524	1,042	423
	Capital	135	155	225	236	248	268
	Stockholders' Equity	207	238	355	381	416	437
Financial Ratio	Liabilities Ratio	81.73	73.82	35.15	57.9	71.49	49.22
	ROA	6.84	5.44	2.76	3.63	5.24	3.09
	ROE	23.56	19.64	4.82	6.52	14.7	7.28
	Times Interest Earned	1091.33	460.12	428.97	1377.58	2211.2	7815.48

Future Outlook



Strengthen the competitiveness and after-sales service of our memory brands, We act as agent to improve the market share of these memory module product lines.



Deeply develop the distribution of Mainboard and VGA card products and actively engage in digital media operation and cooperation.



Expand the diversity of our product lines and act as agent of more new various products.

The End

Thank You!!